



Financial Statement 2021



Index

1. Introduction and methodological note

2. Identity card

3. Mission

4. Services provided and users

- 4.1 *Disabled Health Residence (RSD)*
- 4.2 *Disabled Day Care Center (CDD)*
- 4.3 *Consulting for technological aids*
- 4.4 *Therapeutic pool*
- 4.5 *Physiotherapy*
- 4.6 *Music therapy*
- 4.7 *Holidays*
- 4.8 *Protected apartments and co-housing*

5. Human resources

- 5.1 *Employees*
- 5.2 *Professional and non-professional collaborators*
- 5.3 *Training*

6. Collaboration with Institutions

- 6.1 *Lombardy Region and ATS Insubria*
- 6.2 *Conventions*
- 6.3 *Municipalities*
- 6.4 *Hospitals and rehabilitation centers*

7. The Suppliers

8. The new spaces for development

9. Financial support

- 9.1 *Foundations and disbursements*
- 9.2 *The Friends of Sim-patia*

10. Governance

- 10.1 *Associates 2021*
- 10.2 *The CdA and the Board of Statutory Auditors*
- 10.3 *The Supervisory Body*
- 10.4 *Quality certification*
- 10.5 *Security*

11. The 2021 Budget at a glance

1. Introduction and methodological note

Sim-patia has been preparing its financial statement for several years now. The objective it has always set itself, by publishing data and additional information to the financial statements, was to offer the relevant public (users of services, workers, partners, customers, public bodies, institutions) a framework of all of its economic and social activities carried out during the year.

Through the financial statement, the Cooperative has the opportunity to reflect on the overall functioning of the internal organization, its strengths and weaknesses, and improvement actions. In this sense, it is also an instrument of verification through which the social value created with the strategies and the actions implemented in a given period of time can be summarized and shown.

Its construction is the result of a process of reporting on the social impacts upstream and downstream of the choices and economic results that are not represented in traditional financial statements.

The Financial Statement, therefore, is the tool to give an account to those who relate to what Sim-patia's work has been, on what premises it had been built on, and what consequences it has produced. Of what had been done with others and for others.

From a methodological point of view, Sim-patia's Financial Statement 2020 acknowledged the indications of the guidelines for the drafting of the financial statement contained in Legislative Decree No. 155 / 2006. It is distributed in paper form to all participants in the assembly and to all members who request it later; the same is published on the website www.sim-patia.it.

2. Identity Card

Name

Sim-patia, Disabled Health Residence (RSD) and Disabled Day Care (CDD)

Legal nature

Type A Social Cooperative - ONLUS by Law, Registered in the Registry of Social Cooperatives of the Lombardy Region Section A sheet 95 No.189, Registry of Coop. with Prevalent Mutuality A104351, REA of Como No. 218824.

Business sector

Social assistance services for people with severe motor disabilities.

Accommodation capacity

28 residential guests

18 day guests

Human resources

Employees: 57

Freelancers: 13

Main Activity

Design and provision of social, health, and assistance activities for severely disabled people in residential and daytime form.

Headquarters and contacts

Via Parini, 180 - 22070 Valmorea

P.I. and Tax Code,. 01811690138

Tel. 031.806030 - fax 031.806078



Sim-patia is established and governed according to the provisions set out in Law 381/91 and subsequent amendments and additions according to the principle of prevalent mutuality, referred to in articles 2512 and following of the Civil Code, without the purpose of private speculation aimed at pursuing the social function of social cooperatives.

Sim-patia is not for profit.

It pursues the general interest of the community, human promotion, and the social integration of citizens through the management of social, socio-health, educational, and cultural services for motor disabilities.



3. Mission

Sim-patia is aimed at adults who, suffering from severe physical disabilities due to accidents or illnesses, have difficulties in autonomy and self-sufficiency, such as requesting help from third parties for the satisfaction of vital needs and a dignified living.

For each of them, Sim-patia prepares a project to enhance their residual autonomies and a course to help them express them.

4. Services provided in 2021 and Covid emergency users

The Covid-19 emergency, with its phases of opening and subsequent closures, required the maintenance of a high degree of protection towards the guests and the activation of protective safety measures for the health of the fragile people we take care of, as well as the staff. At the same time, family visits and weekends at home were resumed.

Despite the still difficult situation, the services of the RSD, the CDD, the physiotherapy, and the pool's rehabilitation services were kept active, with the total number of places occupied, applying all the necessary safety procedures. The protocols were strengthened according to the evolution of the pandemic, and thanks to the great commitment of all the staff, the situation remained under control throughout the year.

4.1 Disabled Health Residence (RSD)

It welcomed 28 people who were unable to be assisted at home or due to the seriousness of the family situation or the severity of related pathologies, making general and specific services available.

The social and welfare intervention revolves around the Life Project of each guest, taking into account the wishes of those who, despite their physical limitations, want to go back to making even small gestures independently.

Both rehabilitation spaces (physiotherapy, music therapy, hydrotherapy, adapted physical activity, art therapy, group and individual cognitive laboratories, comparison and sharing laboratories, specific laboratories for fine manual skills, gardening, cooking, speech therapy laboratories, and activities neurosensory) and occupational spaces were offered.

As always, Sim-patia is committed to analyzing the care, health, and social needs of the guests, making them participate in the decisions and ensuring the availability of professionally trained personnel with relational and empathic skills.

Similarly towards family members, Sim-patia has worked to be involved in the planning and sharing of the Individual Care and Educational Plan, also offering the chance to actively experience the opportunities of entertainment and leisure.

In 2021, the inflow and outflows in RSD were as follows:

ADMISSIONS: 2

RESIGNATIONS: 2

The municipalities of origin of the new guests belong to the Provinces of Varese and Como.

The municipalities of origin of the new guests belong to the areas of Villaguardia, Varese and its Province, Como, and Monza Brianza.

The main causes of the new entries were:

2 OUTCOMES OF CRANIAL TRAUMA

4.2 Disabled Day Care Center (CDD)

Despite the Covid-19 alert, the CDD has kept its service open with structural and organizational management methods - partially separated from the RSD guests - so as to allow the continuation of the process started.

The Day Care Center of Sim-patia turned to adults with disabilities similar to those present in the RSD to meet the needs of families who ask for support for home care in cases where:

- they need therapeutic support;
- they are unable to have a continuous presence of assistance in the family;
- they need to leave their home every day;
- they require evaluation of residual skills and training for possible autonomies.

The CDD is normally open from Monday to Friday from 9.00 to 17.00 for 47 weeks, with the possibility of extending access and exit times: from 8.00 to 19.30 including dinner.

In response to some requests that have emerged from hospitals or private individuals, a new accompaniment formula has been implemented, which consists of welcoming, in an outpatient-type space, people who only need cognitive stimulation on the side of memory or concentration for a determined period of time. So that they can reacquire those simple but important skills for managing everyday life.

In 2021, the inflow and outflows in CDD were as follows:

ADMISSIONS: 2

RESIGNATIONS: 2

The municipalities of origin of the new guests belong to the areas of Como, Varese and its Province.

The main causes of disability of CDD users were:

HEAD TRAUMA

HEMIPARETIC FROM

PATHOLOGIES NEUROLOGICAL

OR CARDIOVASCULAR

CONGENITAL PATHOLOGIES

4.3 Consulting for technological aids

The Technological Pole has continued and expanded its activity towards Sim-patia guests and external users, providing advice and aid. The continued collaboration with the Territorial Area of Cremona for advice on autonomous life projects should be noted.

The management of the Sim-patia's switchboard - suitably equipped with customized interfaces - by some guests residing in the RSD or coming from the apartments has returned to the course of independent life experiences.



A collaboration with the Department of Computer Science, Bioengineering, Robotics and Systems Engineering of the University of Genoa was launched through an implementation agreement to analyze, adopt and validate a series of emerging technologies in the field of assistance and rehabilitation; to investigate innovative models for active and proactive home and in-facility care for vulnerable people, integrating technologies such as the Internet of Things and equipped with Artificial Intelligence techniques; to develop hardware and software for the integration of devices and systems in the care-rehabilitation field.



4.4 Therapeutic pool

In 2021, after the COVID-19 emergency, Sim-patia's therapeutic pool resumed its activity for residents and individual water treatments, including the rehabilitation of patients with Parkinson's (MIRT project, described below).

4.5 Physiotherapy

During 2021, the physiotherapy service was also focused on resident guests and individual treatments for external users.

The spectrum of interventions involved: global active and passive mobilization, walking re-education, trunk and pelvis re-education, neuromotor physiotherapy for sensory and motor re-education, stretching to avoid the establishment of any muscle-tendon retractions, muscle strengthening, relaxation with the use of shiatsu massage.

In addition, a consultancy program for wheelchairs and all postural aids was active.

Launched last year, the **MIRT Project** - an English acronym that means intensive multidisciplinary rehabilitation treatment - is constantly growing and represents the gold standard in the care of patients with Parkinson's disease.

The protocol, in addition to the classic frontal approach with physiotherapists, involves the use of devices such as the treadmill equipped with virtual reality tools (the patients are encouraged to walk surrounded by tree-lined avenues, beaches, and mountain paths) and external stimuli (visual and auditory).





4.6 Music therapy

The **INTERREG "Young Inclusion" project** continued, also reorganized through remote meetings, especially with external groups of people with disabilities, financed for three years with European funds.

Sim-patia, which plays the role of leader, will acquire further experience also in terms of collaboration with other bodies that are part of the project and that follow the issues of inclusion of vulnerable people: Universities, Municipal Administrations, and Territorial Health Authorities.

Sim-patia is developing and experimenting, with interesting results, an **innovative methodology** that involves the use of music in water to improve physiotherapy performance.

Along this path, we are accompanied by a prestigious name for music therapy: **Alessandro Martire**, world-famous pianist, and composer from Como, who has performed in the most prestigious theaters in the world and with whom we will continue to collaborate and develop projects in the coming months.

The project started in January 2019 and will end in 2022.



4.7 Holidays

The traditional holiday service at the Marzotto Village in Jesolo had been suspended due to the pandemic.

4.8 Social co-housing

In the course of 2021, the Social Co-housing Project - developed in collaboration with the Municipality of Grandate, co-designed with the Lombardy Region, based on an experimental model of mutual aid and true inclusion of disabled and vulnerable people - has increased its offer to 19 apartments intended to welcome and accompany the elderly and disabled towards a better quality of independent life, as well as help fragile people towards returning to a normal home context.

With the coordination of a figure of social administrator, made available by Sim-patia, of the 19 subjects included in the project, 4 completed the course in 2021 and returned to living and working in autonomy.

In the co-housing, there were 6 people with motor disabilities from the Provinces of Monza, Como, and Varese; 7 families in housing emergency from the Provinces of Como and Varese; 1 elderly person in autonomy from the Province of Varese; 5 single people in housing emergency.





5. *Human resources*

For Sim-patia, the staff is an essential resource for providing a quality service to its guests. Various professionals operate within Sim-patia and report to their own specialist team according to the standards required by the Lombardy Region.

In 2021 there were 57 employees.

In detail:

5.1 Employees

- **No. 13 Educators:** they act as tutors alongside the guests who they support in the planning of their day by responding to their needs for the achievement of the objectives shared in the Individualized Project (PI), shared in a multidisciplinary team, and preparing actions to be pursued through the drafting of the Personalized Education Plan (IEP).
They carried out a total of 36 hours divided into specialist training and supervision.
- **No. 1 Psychologist** for the psychological support of the guests.
- **No. 24 ASA/OSS auxiliaries:** they provide assistance to the person 24 hours a day. They act based on individualized care plans (PAI), respecting specific protocols, in line with medical and nursing deliveries, and in collaboration with other professional figures. They carried out a total of 14 hours of specialist training and management of team dynamics.
- **No. 3 Physiotherapists:** their activity is aimed at functional recovery and rehabilitation. The focus is on maintaining and enhancing residual skills.
- **No. 3 Technological Pole Employees:** the activity is aimed at both Sim-patia's guests and those outside the facility, and it offers advice on the use of technological aids for mobility, communication, and work. They carried out a total of 6 hours of specialist training.
- **No. 1 Interreg Project manager.**
- **No. 3 Administration and general services employees:** they work in support of the Management, taking care of accounting, the production of management reports, personnel administration, relations with suppliers, and preparation of the budget. They assist the Management in the preparation of documents concerning guests and reporting to the ATS/Lombardia. They carried out a total of 5 hours of training.
- **No. 5 General service workers:** they take care of maintenance, transport, coatroom, and support the dining hall service.
- **No. 4 Area Coordinators:** they are strategic figures coordinated by the coordinator manager, who work in Sim-patia at the head of the Healthcare, Motor, Educational and Technological Areas. They carry out a directing function in the sectors assigned to them. The coordinators integrate the exercise of organizational and technical-educational functions both in relation to the management of services and in the management of the dynamics of specialist teams. They carried out a total of 16 hours of specialist training.
They have a university degree in their respective disciplines and come from the municipalities of the Provinces of Como and Varese.

The **Management** is headed by the Chief Executive Officer, who makes use of a figure for General Coordination. Both the issues relating to the organization from a managerial, administrative, financial and logistic point of view and those relating to the social and technical content of the work of all areas converge into the Management.

The staff *turnover* was confirmed to be very low. During the year, 1 recruitment was made, while no resignations were recorded. The main municipalities of origin of the employees belong to the Provinces of Como and Varese.

5.2 Professional collaborators

Professional collaborations are essential for Sim-patia to make use of skills that are not available internally and that allow services to be provided at the planned quality levels. During the closed year, 12 professionals and three specialists offered their collaboration. In particular:

- **No. 1 Referring doctor:** provides medical assistance by monitoring the clinical conditions of the resident guests and, if the clinical conditions make it necessary, in the territorially competent hospitals. They worked for a total of 280 hours.
- **No. 5 Nurses:** they supervise and guarantee the health care of the guests; they are fully qualified by Law in relation to the number of guests according to the current regulations of the Lombardy Region.
- **No. 7 In-Water therapists:** they follow the rehabilitation or maintenance courses aimed at both external users and residents of the facility; for a total of 2772 hours.
- **No. 2 Physiotherapists:** who deal with the rehabilitation/maintenance/enhancement of residual skills aimed at both internal and external users of the facility; for a total of 2420 hours.
- **No. 1 Neuropsychologist:** who guarantees suitable support to the educational teams and to the psychologist who works in the structure through specialist assessments and precise indications for the neuro-cognitive rehabilitation of the guests. The professional carried out their work for a total of 48 hours.
- **No. 1 Psychologist:** who guaranteed specific support as supervisor of the educational teams. The purpose of their work is the analysis and management of team dynamics aimed at building an operating model according to the team logic. It operated for a total of 48 hours.
- **No. 1 Psychiatrist:** in agreement with Costa Masnaga's Villa Beretta, they evaluate guests once a month at our facility and prescribe physiotherapy aids and rehabilitation plans, shared with the specialist team.

The municipalities of origin of the professional collaborators belong to the territories of Como, Varese, Lecco, and Milan.

Trainees and school/work alternation

Sim-patia welcomed in 2021, in compliance with appropriate protocols, trainees in agreement with Training Institutes from other fields relating to the therapeutic, educational, or support relationship: educational sciences and social services, social assistance, OSS, physiotherapists for a total of 4 people.

The estates of origin are the schools of the Como area and the Universities of Milan, Varese, and Italian Switzerland.

Volunteers and socially useful jobs

2021 saw a forced absence of loyal volunteers due to the Covid-19 emergency. After the reopening, in compliance with the appropriate protocols, 4 volunteers were welcomed for public utility works: an effective support for educators who represented a very valuable human and economic resource.

5.3 Training

Great attention was paid to training with the support of external professional resources who dealt with the Coordinators and provided group and individual supervision, with a particular focus on the educational figures, who are responsible for acting as tutors for our guests.

Bi-weekly meetings continued throughout the year with all the operators on duty for a constant update of the ministerial and regional regulations concerning the health situation and to support our staff in a completely new working situation.

6. Collaboration with Institutions

6.1 Lombardy Region and ATS Insubria

Sim-patia works for the RSD with accreditation of the Lombardy Region: dgr No. 18543 of 5.08.04 and for the CDD with dgr No. 006852 of 19.03.08.

In 2021, the Ats Insubria Supervisory, of which Sim-patia is a member, verified the maintenance of the operating and accreditation requirements relating to the possession of the management standard for the CDD, with a positive outcome.

6.2 Conventions

Sim-patia works in agreement with the Cremonese social company to carry out consultancy activities in the context of projects for autonomous and independent life.

It has an agreement with the Municipality of Grandate for the "Social co-housing" experimentation project.

6.3 Municipalities

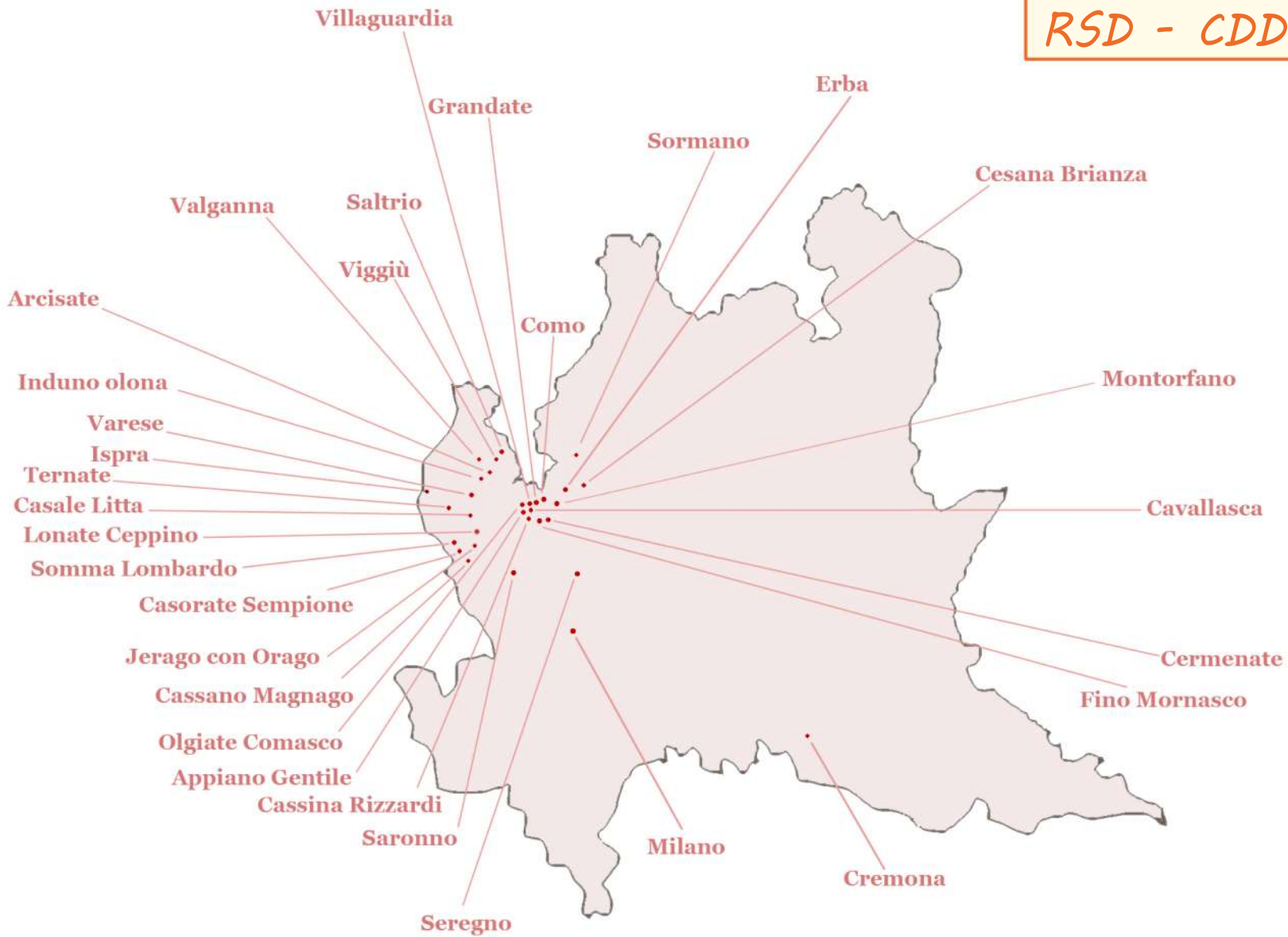
It collaborates with the municipalities of Como, Olgiate, and the Varese district for independent life projects.

6.4 Hospitals and Rehabilitation Centers

Sim-patia collaborates with the "Villa Beretta" Rehabilitation Center of Costa Masnaga, with which it has an agreement for the psychiatric service and an exchange/comparison on innovative solutions for disability.

It also collaborates with the rehabilitation centers of Lanzo, Cuasso al Monte, and the Terraces for the continuous reception of people with disabilities with the potential for an independent life project.

*Municipalities of origin
RSD - CDD*



7. The Suppliers

Sim-patia relates to multiple suppliers of essential services for the organization:

- The **catering** is entrusted to the **Hospes Company - Zevio (VR)**, with which ordinary menus are shared monthly and for each particular holiday/occasion.

- The **cleaning and sanitation service** is entrusted to: **NCLS - Como**.

- The **supply of material and medical devices** is provided by: **LombardaH - Abbiategrasso**.

- The **laundry service** is managed by **Centro Pulitura - Binago**.

- The **maintenance of the heating, electrical, and plumbing systems** are carried out respectively by:
Bianchi Dante & C. - Como
Ferrari Snc - Albiolo
Idraulica B.N. di Bonetti Luca - Beregazzo con Figliaro.

- **Network maintenance** is supervised by: **Glab - Chiasso**.

- The insurance package provided for by accreditation and by the Laws in force is supported by "**Reale Mutua Como Alighieri**" - **Como Agency**.

- The **Payroll and Contributions Service and Personal Consultancy** is headed by **Studio Rag. Sergio Balzanella - Cantù**.

- **Administrative and tax assistance** is provided by **Studio Zanfrini & Terraneo Account Service - Capiago Intimiano**.



8. The new spaces for development



On October 16, in the presence of the President of the Regional Council and various administrators of the area, the new spaces of the structure were inaugurated, intended to enrich our services related to the use of assistive technologies and physiotherapy activities. The expansion works also involved a new location for the management offices, the meeting and training room, and spaces for individual workshops. The new, more rational headquarters will allow for further consolidation of the technological hub as a reference point for consultancy and research of aids for mobility and communication.



The recovery and renovation of the basement made it possible to host the **second physiotherapy room** adequately equipped with innovative work tools for the recovery of motor skills and the care of people with Parkinson's included in the MIRT project.

Also, in the renovated basement, a **soundproofed space** has been created for the activities of music therapy. The aim of the project is to highlight the therapeutic potential of music on subjects suffering from motor disabilities and, in particular, from language disorders.

The design and construction supervision was entrusted to Studio Pandakovic & Associates of Como, while the following contributed to the realization of the works: Biloni Costruzioni of Beregazzo con Figliaro (CO), Riko Hise (Slovenia), EP Solutions of Endine Gaiano (BG), Guarisco of Como.



Sim-patia, able to live

20 years of work to give, after the dark, hospitality, listening and support, serenity and hope. We tell you about our mission in 160 seconds. Watch, share and, if you want, donate.

WATCH THE VIDEO

9. Financial support

9.1 Friends of Sim-patia

The Friends of Sim-patia Association works in support of Sim-patia with a commendable commitment to promoting the collection of economic resources to supplement those available and ensure the quality of the services offered.

In particular, the resources collected are made available to the Sim-patia Research Center to acquire and test new assistive technological tools.

9.2 Foundations and disbursements

Collaborations continued with the two private Foundations, which in recent years have had a lot of attention for Sim-patia and which have contributed with their donations to support various projects and, in particular, the expansion of the Technological Pole, the spaces for the activity of physiotherapy, music therapy, and individual workshops.

The Intesa San Paolo and the Cariplo Foundation also contributed with generous donations to this project, whose construction site was launched in June 2020.

The disbursements of 5% are stable and involved 273 people who have chosen Sim-patia as their destination for an amount of € 19,638. (tax year 2020).

Concerning the tax return for the 2019 tax year, the disbursements were € 21,779.60 with No. 283 choices.

10. Governance

10.1 Associates 2021

The ordinary cooperative associates, user associates, and voluntary associates are 51. The investor associates are 7. In 2021, 4 volunteer associates left.

10.2 The Board of Administrators and the Board of Statutory Auditors

The new Board was appointed by the Associates' Assembly on May 8, 2019. It has 9 members and is composed as follows:

Saibene Gerolamo: President

Mondelli Massimiliano: Counselor

Tagliabue Francesco: Vice-president

Lurati Stefano: Counselor

Missaglia Irma: Managing director

Perlasca Nicoletta: Counselor

Boselli Elena: Counselor

Perlasca Renato: Counselor

Cesari Giorgio: Counselor

On June 16, 2020, the board of statutory auditors was established in the persons of:

Emilio Bordoli (President)

Giacomo Sarotti (Member)

Alberto Tolentino (Member)

Statutory auditing of accounts

The extraordinary associates' assembly on March 8, 2021, appointed the Sole Auditor in the person of Domenico Pozzetti, Legal Representative of "REVICO Srl" based in Milan in Via Durini No. 27, tax code 03224160139, registered under number 158004 in the Registry of Statutory Auditors, Official Gazette No. 14 of 19/02/2010

10.3 The Supervisory Body

Sim-patia, in compliance with the provisions of Legislative Decree 231/2001, has adopted the Organizational Model, the Code of Ethics of Conduct, and appointed the Supervisory Body in the persons of Virginio Marchesi and Giacomo Sarotti. The SB met on 14 December 2021 to ascertain that no facts that fall within its surveillance duties were reported during the year.

The Organizational Model and the Code of Ethics of Conduct are published at the headquarters and on the Sim-patia website.

10.4 Quality Certification

Sim-patia has adopted its own Quality Management System since December 2005, when it reached the UNI EN ISO 9001: 2008 certification for "Design, management, and provision of welfare, health, and psycho-socio-educational services, aimed at adults with severe physical disabilities." Due to the Covid emergency, RINA, the body that takes care of the certification process, has granted an extension of validity for 2021.

10.5 Security

The company operates in all its environments in compliance with the provisions of Legislative Decree 81/08 for the safety of workers. In 2019, the training of employees and collaborators was provided, as well as periodic medical examinations, organization and training of the intervention teams provided for by the legislation, continuous corporate monitoring of the RSPP, and the distribution of the documents of Legislative Decree 81/08.

The document has been updated with protocols and procedures for Covid-19.

The Privacy Document was also drafted and updated under Regulation (EU) 679/2016 GDPR.

11. Budget at a glance - 31.12.2021

BALANCE SHEET			
Description	Fiscal Year 2020	Fiscal Year 2021	Variation
Receivables from associates for payments due			
Fixed assets	3.848.201	4.389.991	541.790
Current assets	1.092.633	740.591	-352.042
Accruals and deferrals	252.820	240.137	-12.683
TOTAL ASSETS	5.193.654	5.370.629	176.975
Net assets	2.427.096	2.657.567	230.471
- of which profit (loss) for the year	246.945	237.879	-9.066
Provisions for future risks and charges	100.000	100.000	
TFR	572.917	611.606	38.689
Short-term debt	540.384	534.345	-6.039
Long-term debt	811.166	818.035	6.869
Accruals and deferrals	742.092	649.075	-93.017
TOTAL LIABILITIES	5.193.654	5.370.629	176.975

INCOME STATEMENT

Description	Fiscal Year 2020	% of revenues	Fiscal Year 2021	% of revenues
Revenues from core business	2.586.041		2.801.868	
Changes in inventories of work in progress, semi-finished and finished products, and increase in fixed assets	-319	-0.01	-184	-0,01
Purchases and changes in inventories of raw, ancillary and consumable materials and goods	-283.165	-10.95	-305.241	-10,89
Costs for services and use of third party assets	-779.411	-30.14	-922.286	-32,92
ADDED VALUE	1.523.146	58.97	1.574.157	56,18
Revenues from ancillary management	270.009	10.44	396.491	14,15
Cost of labor	-1.393.641	-53.89	-1.562.481	-55,76
Other operating costs	-60.166	-2.33	-53.585	-1,91
GROSS OPERATING MARGIN	339.348	13.12	354.582	12,66
Depreciation, write-downs and other provisions	-82.338	-3.18	-107.989	-3,85
OPERATING INCOME	257.010	9.94	246.593	8,80
Financial income and charges and value adjustments of financial assets	-6.375	-0.25	-8.714	-0,31
ORDINARY RESULT	250.635	9.69	237.879	8,49